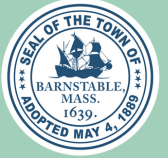




# LANDOWNERS WORKSHOP

*Learn how to preserve your land as open space and receive powerful tax benefits*

*Hosted by the Town of Barnstable's Open Space Committee*



**MONDAY, SEPTEMBER 29, 2025**



**5:30 - 7:00 PM**



**TOWN HALL HEARING ROOM**

367 Main Street,  
Hyannis, MA 02601

*Light refreshments will be served*



A breakout room will be available if you wish to discuss your property with a local expert.

## AGENDA

### WELCOME

Lev Malakhoff, Chair  
Open Space Committee

### BENEFITS OF PROTECTING OPEN SPACE

Janet Milkman, Executive Director  
Barnstable Land Trust

### LANDOWNER OPTIONS FOR PROTECTING OPEN SPACE

Kelly Grant, Director of Land Conservation  
Barnstable Land Trust

### STATE INCOME TAX CREDIT; FEDERAL & LOCAL TAX RELIEF

Mark Robinson, Executive Director  
The Compact of Cape Cod  
Conservation Trusts, Inc.

### CASE STUDY AND MAPPING EXERCISE: EVALUATING LAND FOR CONSERVATION VALUE

Kelly Grant, Director of Land Conservation  
Barnstable Land Trust